

Tmall.hk Commission Fee Schedule

Notice:

1. The fee is the same with Tmall's fee structure, plus 1% alipay cross-boarder transaction fee.
2. In cross-category situation, we charge the higher one

Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Apparel	Clothing Accessories/Belts/Hats/Scarves	5%					\$5,000
	Women's Apparel/Women's Boutique	5%					\$10,000
	Men's Apparel	5%					\$10,000
	Women's Intimate Apparel/Men's Underwear/Pajamas	5%					\$10,000
Shoes/Bags/Luggage	Luggage and Leather Goods/Women's Bags/Men's Bags	5%					\$10,000
	Women's Shoes	5%					\$10,000
	Men's Shoes	5%					\$10,000
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
	Sports Shoes	5%					\$10,000
	Sports Apparel/Casual Wear	5%					\$10,000

Sports & Outdoors	Sports/Yoga/Fitness Equipment	5%	Scooter/Scooter Accessories	2%			\$10,000
			Mountain/Road Bikes	2%			\$10,000
			Other	5%			\$10,000
	Outdoor/Hiking/Camping/Travel Equipment	5%				\$10,000	
	Sports Bags/Accessories	5%				\$10,000	
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Jewelry & Accessories	Lighters/Swiss Army Knives/Eyeglasses	5%					\$10,000
	Designer Watches/Fashion Watches	5%					\$10,000
	Costume Jewelry/Fashion Jewelry	5%					\$10,000
	Jewelry/Diamonds/Jade/Gold	5%	Gold	0.50%			\$10,000
			Platinum	2%			\$10,000
			Other	5%			\$10,000
Cosmetics & Skincare (including Make-up Tools)	Cosmetics/Perfume/Hair Products/Tools	4%				\$5,000	
	Hair Products/Wigs & Extensions	4%				\$5,000	
	Skincare/Bodycare/Oils	4%				\$5,000	

Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Home Décor/Furniture/Textiles	Building Materials	2%					\$5,000
	Home Décor	5%					\$10,000
	Hardware/Tools	5%					\$5,000
	Power Tools	5%	Wiring	2%			\$5,000
			Other	5%			\$5,000
	Specialty Arts & Crafts	5%					\$10,000
	Home Renovation Materials	5%	Water Heater	2%			\$5,000
			Bathroom Heatlamp	2%			\$5,000
			House Paint	2%			\$5,000
			Other	5%			\$5,000
	Office Furniture	5%					\$10,000
	Home Furniture	5%					\$10,000
	Bedding & Textile Accessories	5%					\$10,000
Antiques/Coins & Stamps/Calligraphy/Collectables	5%					\$10,000	
Fresh Flower Delivery/Artificial Flowers & Foliage/Gardening	5%					\$10,000	
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Audiovisual	Music/Television/Movies/Celebrity/Audiovisual	2%					\$5,000

Musical Instruments	Musical Instruments/Guitars/Pianos/Musical Accessories	2%					\$5,000
Services	Food and Beverage/Retaurant Coupons	0.50%					\$5,000
	Leisure and Entertainment/ Shopping Cards	0.50%					\$5,000
	Movies/ Performances/Sports Events	0.50%					\$5,000
	Localized Living Services	0.50%					\$5,000
	photography/photography Service	0.50%					\$5,000
	Individual/ Custom-made/ Design Services	2%					\$5,000
	Online Shop Voucher/Coupon	0.50%					\$5,000
	Interior Design	2%					\$5,000
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Cars & Car Accessories	Car Parts/Accessories	3%	Auto cosmetic/mainte	2%			\$5,000
			Accessories	2%			\$5,000
			Audio and Electronic	2%			\$5,000
			GPS Navigation and Accessories	2%			\$5,000

			Physical Service	2%			\$5,000
			Gas Card	0.50%			\$5,000
			Other	3%			\$5,000
	Motorcycle Parts/Accessories	2%					\$5,000
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Electronic Tickets & Vouchers	Electronic Tickets/Vouchers	0.50%					\$5,000
	Household Goods/Wedding & Celebrations/Specialty Gifts	5%	Festival/Party Stuff				\$10,000
			Body Warmer				\$10,000
			Clock				\$10,000
			Bamboo Charcoal Products				\$10,000
			Creative Gift				\$10,000
			Protecting Appliance				\$10,000
			Shoe Supplies				\$10,000
			Fitness/Diet Products				\$10,000
			Storage				\$10,000
			Dust Protector				\$10,000

Household Goods	Storage & Organization/Household Cleaning/Bathroom Products	5%	Apparel					
			Cleaning					\$10,000
			Appliance					
			Household					\$10,000
	Cleaning Supplies/Sanitary Napkins/Paper Products/Aromatherapy	2.50%	Cleaning Tools					\$10,000
			Bath Skin Care					\$10,000
			Tools					\$10,000
			Bathroom					\$10,000
			Products					\$10,000
			Hair&Bath Care					\$10,000
			Products					\$10,000
Household							\$10,000	
Cleaning					\$10,000			
Products					\$10,000			
Furniture/Leathe					\$10,000			
r Protector					\$10,000			
Laundry					\$10,000			
Detergent					\$10,000			
Indoor					\$10,000			
Deodorization/Ar					\$10,000			
omatic					\$10,000			
Appliance					\$10,000			
Sanitary					\$10,000			
Towel/Panty					\$10,000			
liners/Adult					\$10,000			
Diapers					\$10,000			
Tissue/Wipes					\$10,000			
Indoor Insect					\$10,000			
Killer Spray					\$10,000			

	Kitchen/Dining Tools	5%					\$10,000
	Pet Food & Pet Supplies	5%	Dog Food	2.50%			\$5,000
			Dog Treats	2.50%			\$5,000
			Cat Food	2.50%			\$5,000
			Cat Treats	2.50%			\$5,000
			Other	5%			\$5,000
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Maternity & Baby	Milk Powder/Supplements/Nutrition	2%					\$5,000
	Children's Clothing/Shoes	5%					\$10,000
	Maternity Clothing/New Mother Nutrition	5%	Nutrition	2%			\$10,000
			Skincare/Bathing	2%			\$10,000
			Prenatal/Postnatal Goods	2%			\$10,000
			Powdered Milk	2%			\$10,000
			Other	5%			\$10,000
	Toys/Cartoons/Comics/Early Learning	5%	Early learning/Music	5%	Early Stage Workbooks	2%	\$10,000
					Point-and-read Books	2%	\$10,000
					Other	5%	\$10,000

			Study/Drawing/Stationary	2%			\$10,000
			Bags/Backpacks/Storage	5%			\$10,000
	Diapers/Bathing/Baby food/Strollers	2%	Back Carrier/Hand-held Walker/Travel Products	5%	Car Safety Seat/Back Carrier	3%	\$5,000
Other					5%	\$5,000	
Crib/Bed/Cradle/Highchair			5%		\$5,000		
Stroller/Buggie Trainer			5%		\$5,000		
Other			2%		\$5,000		
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Food	Snacks/Nuts/Specialty	2%					\$5,000
	Alcohol	2%					\$5,000
	Tea/Coffee/Powdered Beverages	2%					\$5,000
	Grains & Rice/Dried Foods/Condiments	2%	Rice/Flour/Grain	1%			\$5,000
			Cooking Oil	1%			\$5,000
			Other	2%			\$5,000
	Seafood and Meat/Fresh Produce & Fruits/Cooked Food	2%					\$5,000
Nutritional Supplements	Traditional Nutritional Tonics	3%					\$5,000
	Nutritional Supplements/Dietary Supplements	3%					\$5,000

Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Electronics & Digital	Network Equipment/Internet Hardware	2%					\$5,000
	Desktop/Server	2%					\$5,000
	Digital/DSLR/Video Cameras	2%					\$5,000
	MP3/MP4/iPod/ Recording Devices	2%					\$5,000
	Cell Phones	2%					\$5,000
	Computer Hardware/Monitors/Other Equipment	2%					\$5,000
	Laptops	2%					\$5,000
	Digital Accessories	2%					\$5,000
	Flash/External Hard Drives	2%					\$5,000
	Games/Software	2%					\$5,000
	Tablets	2%					\$5,000
	Office Facilities/Consumables	2%					\$5,000
	E-dictionary/E-book/Stationery	2%					\$5,000
Package	2%					\$5,000	
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Household Appliances	TV and Home Theatre Systems	2%					\$5,000
	Kitchen Appliances	2%					\$5,000
	Small Home Appliances	2%					\$5,000
	Large Home Appliances	2%					\$5,000

	Personal Care/Fitness/Massage Equipment	5%	Shaver	2%			\$5,000
			other	5%			\$5,000
Cell Phone Accounts	Cell Phone Number/Mobile Package/Value Added Services	0.50%	Cell Phone Number	3%			\$5,000
			3G Wireless Service Card	1%			\$5,000
			New User Package	3%			\$5,000
			Other	0.50%			\$5,000
Main Product Categories	Sub-Categories	Service and Technology Commission	Secondary Category	Service and Technology Commission	Tertiary Category	Service and Technology Commission	Service and Technology Yearly Fee
Travel	Hotel/Inn/Condo Discounts	2%	Single	3%			\$5,000
			Package	2%			\$5,000
	Scenic Area Entrance Tickets/Travel/ Travel Services	2%					\$5,000